



NATIONAL INSURANCE CORPORATION (NIC)



DIRECT SALES AGENTS

Background

National Insurance Corporation (NIC) is the leading Insurance Company in Tanzania established under Companies Ordinance Act, CAP 212, to transact insurance business of all forms and to re-insure or co-insure.

NIC invites dynamic, proactive, experienced and suitable qualified Tanzanians to fill **seventy (70) vacant posts** for **Direct Sales Agents**.

Job Summary;

To support the sales of General and Life Insurance products in line with NIC business objectives through proactive selling, while simultaneously delivering excellent customer service.

Job responsibilities;

- i. Identifying potential clients through networking, marketing campaigns and direct outreach;
- ii. Participate in sales activation's and campaigns to meet specific targets;
- iii. Maintaining strong relationships with clients to ensure retention, renewals, and cross-selling or up-selling opportunities;
- iv. Promoting both Life and General Insurance products;
- v. Achieving assigned sales targets, maintaining strong customer relationships, and providing regular sales reports; and
- vi. Working towards individual and team sales targets in line with the company's strategic objectives and premium goals;

Minimum Qualifications;

- i. Education Qualifications: At least form four certificate, Diploma or Degree;
- ii. Knowledge of insurance products;
- iii. Must be organized, independent and excellent communication skills;
- iv. Team player who takes individual accountability for results; and
- v. Highly organized, independently motivated worker with impeccable follow-up

Engagement Terms: Contract

General Conditions:

- i. Application letter addressed to Managing Director – NIC;
- ii. All applicants must be Citizens of Tanzania with an age not below 18 years old;
- iii. **People with disabilities are highly encouraged to apply and should indicate clearly in their applications;**
- iv. Applicants must attach an up-to-date Curriculum Vitae (CV) having reliable contacts; postal address/post code, e-mail and telephone numbers;
- v. Applicants should apply on the strength of the information given in this advertisement;
- vi. Applicants must attach their certified copies of their academic certificates.
- vii. Attaching copies of the following certificates is strictly not accepted: -
 - Form IV and form VI results slips.
 - Testimonials and all Partial transcripts.
- viii. Copy of National ID/Voters registration ID/Driving license;
- ix. Introduction letter from local Government;
- x. An applicant should indicate three reputable referees with their reliable contacts;

- xi. A signed application letter should be written either in English and Addressed to **Managing Director, National Insurance Corporation (NIC) P.O. Box 9264, Dar es Salaam** and sent via email to; ***sales@nicinsurance.co.tz***
- xii. Deadline for application is **20th May, 2026**;
- xiii. Only shortlisted candidates will be informed on a date for interview and;
- xiv. Presentation of forged certificates and other information will necessitate to legal action;

Released by:

MANAGING DIRECTOR
NATIONAL INSURANCE CORPORATION OF TANZANIA (NIC)

